



# Jasti Construction Engineers Pvt. Ltd.

## Annual Report 2006 - 2007

**Date: May 15<sup>th</sup> 2007**

Next Semi Annual Report (2007-2008) will be issued on October 15<sup>th</sup> 2007.

All Figures are in INR

	2005-2006	2006-2007	% Change
Revenues	27,276,562	121,752,616	346.36%
Sales Tax	1,049,098	3,350,175	
COGS	22,557,023	97,497,853	
Gross Margins	3,670,441	20,904,588	
Gross Margin's %	13.5%	17.2%	27.60%
General & Admin Expenses	382,837	992,028	159.13%
EBIDTA	3,287,604	19,912,560	505.69%
Finance Charge	11,048	901,057	
Depreciation	5,788	544,673	
Capital Expenditure	57,876	2,364,463	
Profit Before Taxes	3,270,768	18,466,830	
PAT (Profit After Taxes)	2,169,829	12,250,895	464.60%
Free Cash Flow (Operations)	2,175,617	12,795,568	488.14%

### Financials Update:

- Our Top line increased by 346%.
- Our EBIDTA increased by 505%.
- Our Gross Margins increase by 27.6%. They went up from 13.5% to 17.2%.
- Our G & A Expenses increased by 159%
- Our Profit after Taxes increased by 464%.
- Revenue Target for 2007-2008 is 24 Crores.

### Operations Update:

- New Clients include Reliance Communications and Hutch (Vodafone). These are two of the largest cell phone operators in India. Work includes laying cable and installing towers. Other new client list includes Bangalore Development Authority and Bharat Earth Movers Ltd
- Our other services include Road, Minor Irrigation Tanks and canals, Cable laying for communication companies, installing communication towers.
- We have an order book of 12 Crores as of today.
- Hired Guru Raj as Manager Tenders will start working from 1<sup>st</sup> of July.
- New Coal Tar plant will begin operating from 16<sup>th</sup> of July. 60% of production will be for captive use and 40% will be sold to other Companies in the area. This has a capacity of 150,000 tons per year.

### Financing:

- Company will issue convertible bonds to raise 15 Crores in the market in next 45 days. Funds will be used for working capital and Capital Expenditures.

### Investors:

- For more information please contact [ajasti@camo.com](mailto:ajasti@camo.com)

Thanks and best regards,

**Ashwani Jasti**  
(Managing Director)